

Case Study – Hinds Sand Supplies Mobile Data Solution

Driving Delivery Efficiencies

MOBILE DATA

Xmotion Transporta uses state of the art mobile devices to communicate in real-time via wireless networks.

CUSTOMER SERVICE

Provide up to date information of deliveries to Hind's clients. Ensure deliveries are allocated and dispatched based on due dates and priorities.

ADVANCED TRACKING

Track vehicles via GPS and track jobs through the real-time deliver of information from the mobile data devices.

COMMUNICATE

Communicate with Hind's drivers instantly. Advise changes to runs, on road delays or ad-hoc delivery requests.



Hinds Sand Supplies are an established Perth based business delivering sand and other supplies to major commercial and domestic clients. Hind's average over 250 deliveries each day with work booked same day and sometimes weeks in advance.

Hinds challenge was to migrate a paper based process to a mobile data based solution with minimal business disruption to enable the company to gain substantial operating efficiencies.

Xmotion Transporta was selected in December of 2007 and deployment commenced in late January. Around 19,000 jobs have been delivered in the first 5 months using state of the art mobile devices with GPS capabilities.

The Solution

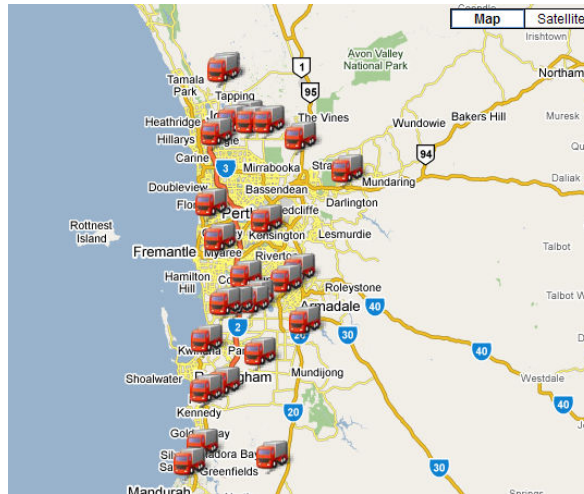
Xmotion Transporta mobile data solution to:

- Create and Dispatch jobs electronically to GPS enabled mobile data devices
- Transfer jobs between vehicles
- View job status in real-time
- Track deliveries using mapping and GPS services
- Utilise the Mobile data terminal as a mobile phone
- Complete jobs for invoicing on a same day basis



Hinds Sand Supplies Mobile Data Solution

Features and Benefits



Hinds Sand Supplies now have complete real-time visibility of orders, deliveries, completed work and Proof of Delivery. The ability to invoice same day has led to a decrease in revenue collection cycles freeing up valuable operating resources.

Drivers have embraced the technology and have up to date job information available via the mobile data terminal. Dispatch staff can instantly allocate and re-allocate work providing substantial customer service benefits to Hind's growing client base

Xmotion Transporta provides real-time job status along with tracking of the fleet via GPS.

Functionality Summary

- **Customers:** Manage customers, manage locations, provide geo-fencing, special instructions
- **Orders:** Receive and enter orders, provide due dates and priorities, special order instructions.
- **Dispatch:** Electronic dispatch to mobile devices and receive real-time delivery updates as they occur. Capture 'signatures on glass' for Proof of Delivery
- **Track:** Follow work in progress and completed work as it occurs and track vehicles via GPS tracking.
- **Drivers:** Manage pickup weights, see jobs at a glance, receive messages from dispatch, set unable to deliver or pickup statuses. Communicate in real-time via the mobile device.
- **Bill:** Invoice the same day as the delivery is provided. Integrate to your accounting system to manage the billing process.
- **Verify:** Maintain a full history of work completed, orders received and work in progress.

ASSIST DRIVERS

View jobs to be completed and jobs in progress. Communicate with dispatchers, set Unable to Deliver and Pickup statuses.

REDUCE PAPERWORK

The use of electronic job entry, electronic dispatch, real-time updates from the mobile device eases the paperwork burden and improves accuracy of data captured

BILLING

Xmotion Transporta integrates to a variety of business systems to eliminate the need to re-key data to your accounting or billing systems.

For more information on any of Xmotion products or services please visit us on the Web at:

www.xmotion.com.au

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